366 | SECURITY & COMPLIANCE

Secure Cloud Services for the Fintech Industry

Our mission

Become the leading global e-ID and IT Security provider

The problem: data breaches are happening everyday!

The average cost of a data breach is $3.86 million, according to a study by IBM Security and Ponemon Institute. But the cost of "mega breaches," where 1 million to 50 million records are lost, can run from $40 million to $350 million

The problem: old solutions don't meet new regulatory demands

Identification and access management systems are dependent on outdated and unreliable solutions such as:

- Username / Password
- Hardware token device
- Physical access cards
- SMS codes
- credit and debit cards
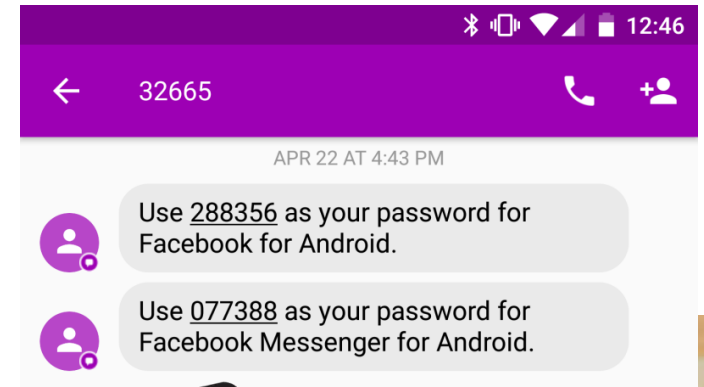
The 366 solution: electronic identity, e-ID

The 366 e-ID solution solves the problem and meets all regulatory demands

Our Mobile Electronic ID Platform allow users to authenticate and sign transaction using their mobile phone
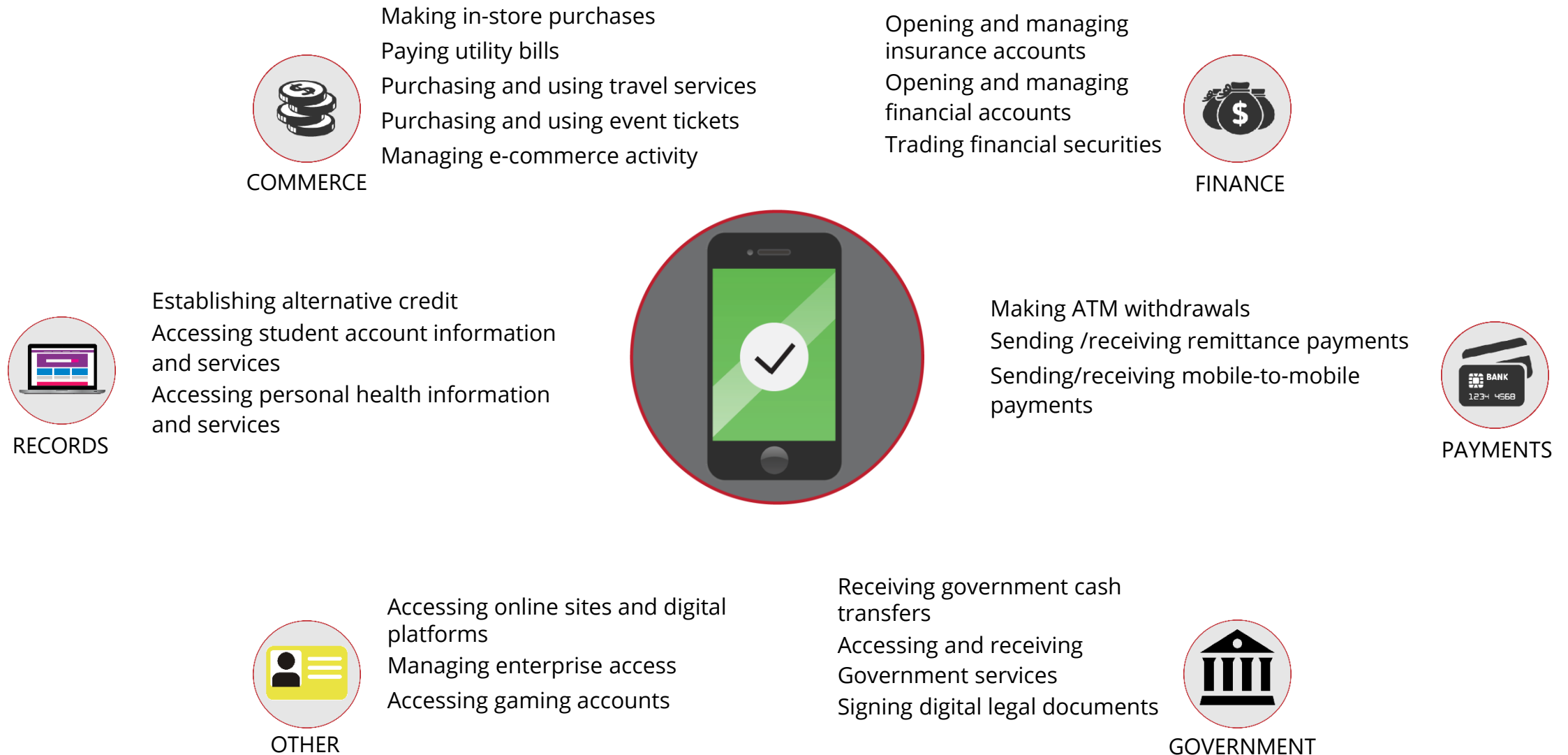
Instead of using a username and password your mobile phone is used in combination with a PIN code or Biometrics

This is achieved by our patent protected processes and supported by our secure cloud compliance platform

Our "e-ID-as-a-Service" offering is easily implemented by our customer using standard API:s

Our platforms with 40+ clients handle millions of transactions on a daily basis

The global demand for e-ID solutions is significant

COMMERCE

Making in-store purchases
Paying utility bills
Purchasing and using travel services
Purchasing and using event tickets
Managing e-commerce activity

FINANCE

Opening and managing insurance accounts
Opening and managing financial accounts
Trading financial securities

RECORDS

Establishing alternative credit
Accessing student account information and services
Accessing personal health information and services

PAYMENTS

Making ATM withdrawals
Sending /receiving remittance payments
Sending/receiving mobile-to-mobile payments

OTHER

Accessing online sites and digital platforms
Managing enterprise access
Accessing gaming accounts

GOVERNMENT

Receiving government cash transfers
Accessing and receiving Government services
Signing digital legal documents

Market for e-ID is growing rapidly

Research **Whitepaper**

Mobile Identity: The $34 Billion Opportunity

February 23, 2018

Identity — the set of information we use to prove who we are — is at the core of nearly every interaction between individuals, companies, and devices. In order to complete a transaction, all parties involved must establish with some degree of assurance that their counterparts are who they claim to be, and will act according to established terms. Whether applying for a mortgage, filing taxes, or something as simple as ordering an Uber, identity drives value exchange.

Transactions are now increasingly digital, which means traditional methods of sharing identity credentials are becoming more expensive, less convenient, and less reliable. Paper-based credentials used in countries with established identity systems, like a driver's license or Social Security card, are prone to loss or theft. Worse, in developing markets, citizens may not have access to authoritative government-issued identity documents at all. These problems underscore the fact that more advanced and inclusive digital identity solutions are needed to underpin the connected economy.

Enter: Mobile identity.

366 Group offers a complete turnkey e-ID-solution

For the Fintech industry, compliance with the PCI DSS (Data Security Standard) is mandatory for everyone who accept credit cards, online or offline. Only a QSA (Qualified Security Assessor) can validate a Fintech company's adherence to PCI DSS. This in combination with our PCI DSS and ISO 27001-certified infrastructure platform guarantees full compliance on all layers.
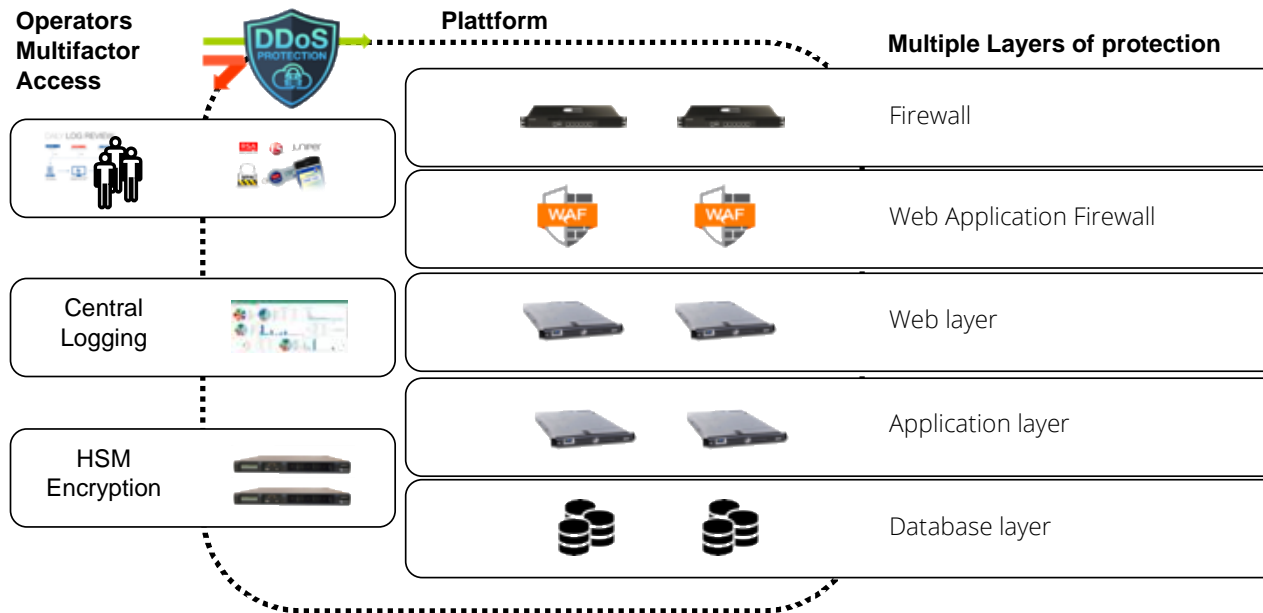

366 Group

e-ID as-a-Service	QSA as-a-Service
Compliance Platform as-a-Service	
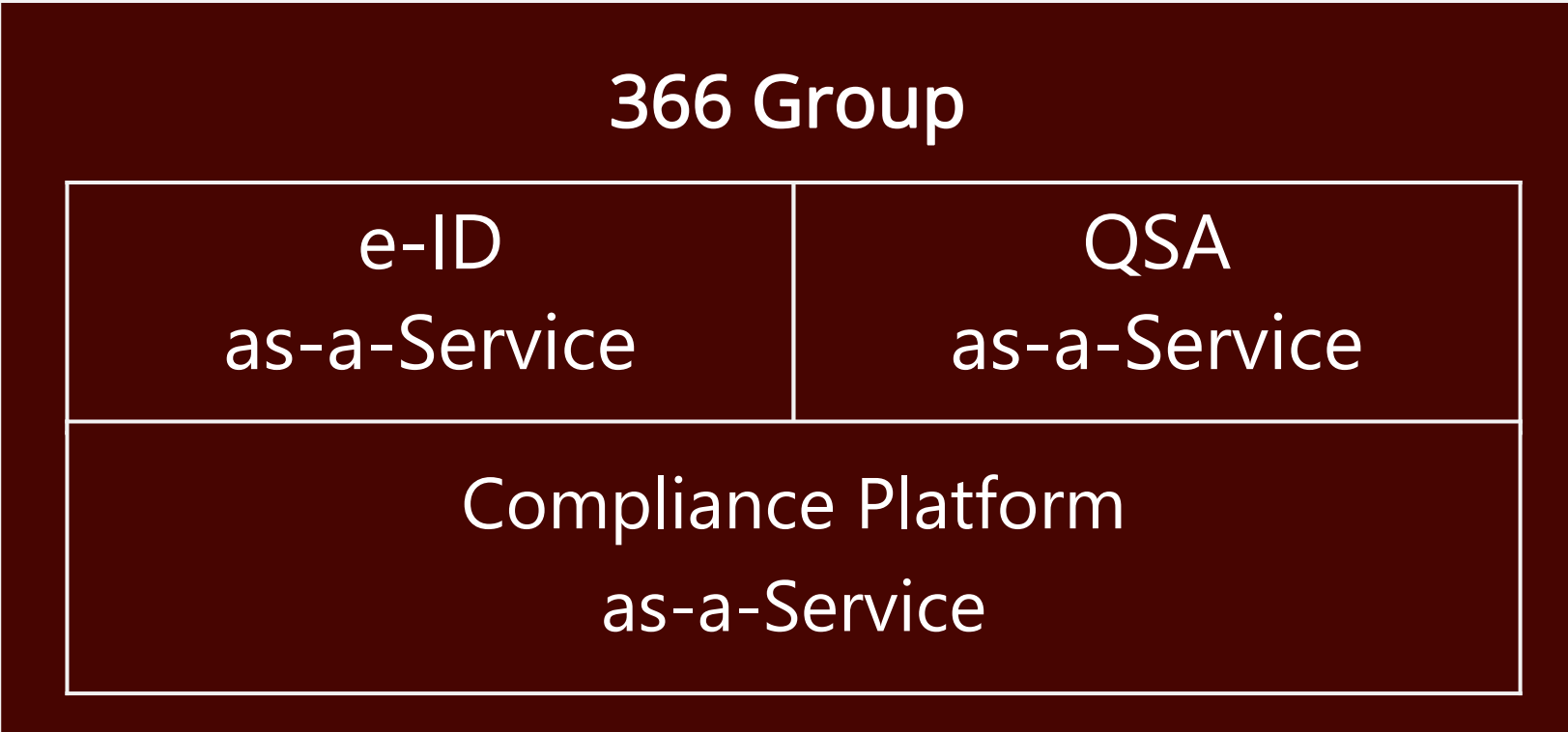
The most secure compliance platform in the world

Our Compliance platform is tailored made for high availability, high SLA fully compliant with PCI/DSS, GDPR and ISO 27001

In a unique partnership with Teracom (Swedish state) we have setup duplicate data centre to handle 99,99% SLA and unlimited performance

Our staff is security classified and access to the system always require multi factor authentication

Operators Multifactor Access

Plattform

Multiple Layers of protection

Firewall

Web Application Firewall

Web layer

Central Logging

Application layer

HSM Encryption

Database layer

TERACOM

Competitors

	366 Group	Verisec	Armor	Basefarm	Knowit	Trustwave
e-ID	✅	✔				
Compliance platform	✅		✔	✔		
QSA	✅				✔	✔

Go to market strategy

APAC
LATAM
Europe
Turkey
Greece
Poland
USA
Italy
Sweden

QSA platform   Compliance platform   e-ID platform

Roll out strategy
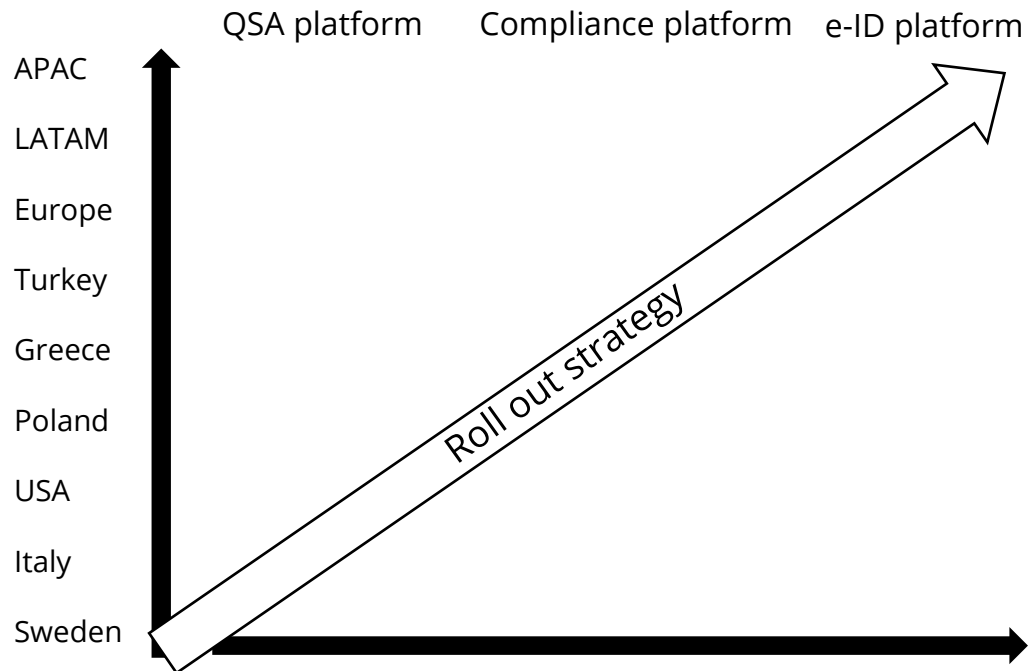
QSA platform as entry level product
- Short sale-cycle creates high speed to market
- 60% conversation rate on prospects
- 25% up-sale rate to existing clients
- Generates Fintech-clients
- Selling trust

Acquisition strategy
- IPO and subsequent listing will enable faster growth and aquisitions
- Acquire QSA companies in target markets
- Low valuation
- Small companies, 1-5 employees
- Fast customer acquisition

Business model

e-ID

- Monthly fee based on active users in the platform
- Charging per transaction for relying parties

QSA

- Recurring revenue since companies in scope for compliance need yearly audits

Compliance platform

- We charge monthly depending on volume (disk, CPU, storage)

Selected customer references

Team

Daniel Werner - CEO, partner
International chief executive focused on building shareholder value. 25+ years experience in start-up, turnaround and growth environments within Managed Service, IT-security, Fin-tech and media industries. Hands on experience from doing business and building up operations in Europe and Asia

Magnus Westling - CTO, partner
Highly respected technical professional with 20+ years experience. Background as a developer and system architecture with big internet entrepreneurial companies. Long experience in providing mobile payment and security solutions to over 20 companies in the banking/fin-tech industry in different regions. Co-inventor of patent portfolio regarding secure mobile transactions currently being trailed against Bank ID solution in Sweden
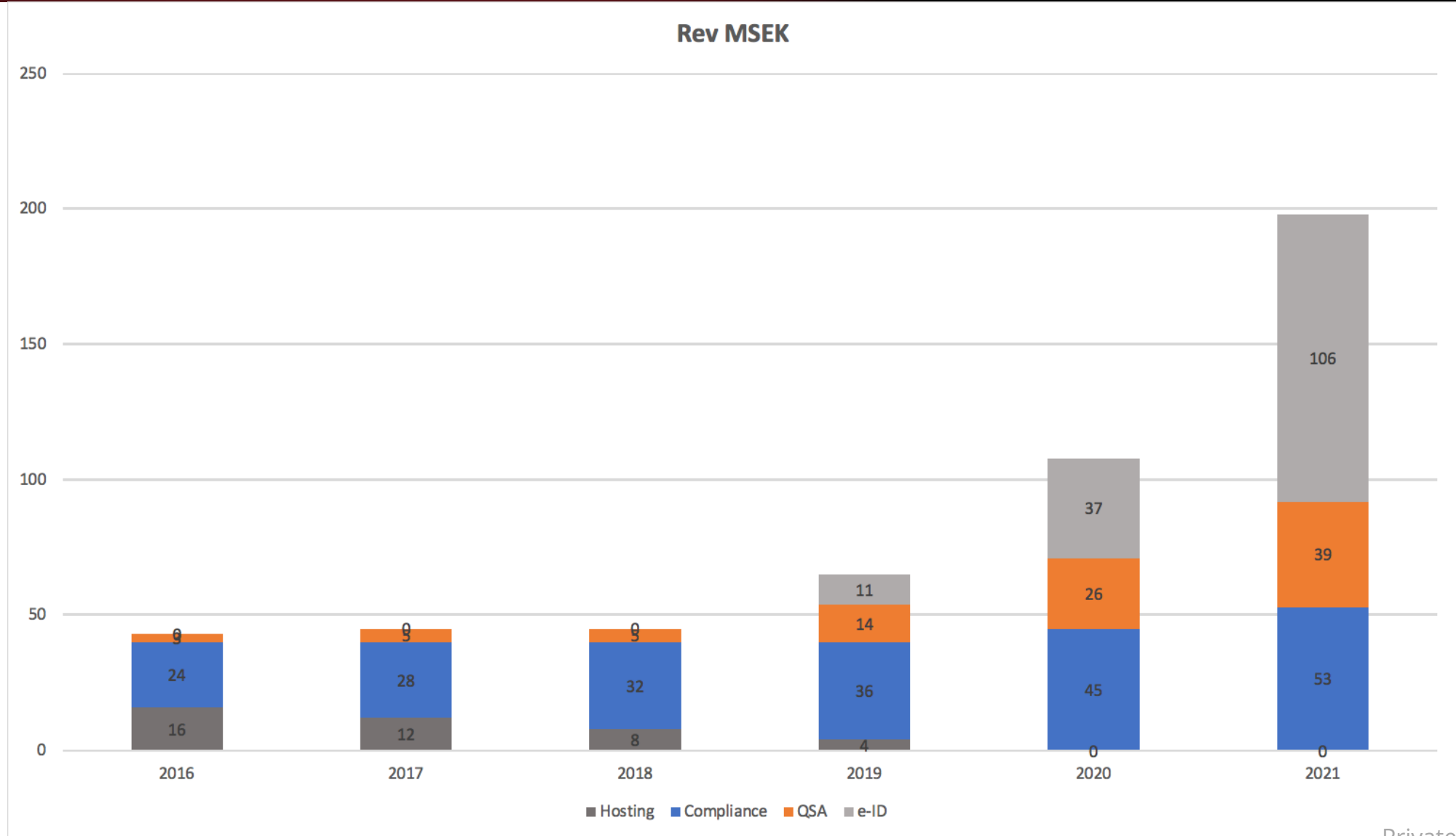
Amedeo Lupinelli - CSO / QSA, partner
Our CSO has 15+ years experience in IT Security-related roles. He is a certified PCI QSA and PCI PA-QSA with Static Application Security Testing (SAST), Secure Coding, PCI DSS, PCI PA-DSS, incident analysis, business development and management as specialties

Carina Lönn – CFO
Carina Lönn has been working at 24 Solutions since 2012 as a financial accountant and became finance manager during Fall 2014. Carina has worked with finance since 2000 and her previous employer was Zodiak Media AB

Revenue and projections 2016-2021

Rev MSEK

Year	Hosting	Compliance	QSA	e-ID
2016	16	24	0	0
2017	12	28	5	0
2018	8	32	5	0
2019	4	36	14	11
2020	0	45	26	37
2021	0	53	39	106

■ Hosting ■ Compliance ■ QSA ■ e-ID

Thank you!