

A large, dark, curved shape representing a planet or moon dominates the right side of the slide. A bright sun is rising or setting behind the horizon of this planet, creating a strong lens flare effect with multiple rays of light extending outwards.

INVESTOR PRESENTATION

10-2018//FACC GROUP

FACC

A partner of the global aerospace industry



PILOT: “We find and offer the best solution”

PASSION: “We are driven by passion”

PARTNERSHIP: “We are a reliable partner”

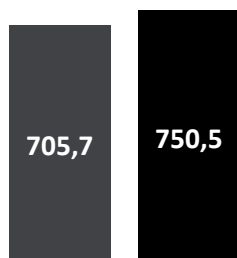
- > FACC, an Austrian company with global engineering and manufacturing networks, is a partner of choice in the aircraft supply industry.
- > We develop `turn-key` solutions for our customers by demonstrating innovation leadership combined with the highest quality and efficiency, and are considered reliable partners of our stakeholders.”

HIGHLIGHTS - CONTINUOUS POSITIVE

A partner of the global aerospace industry

REVENUES

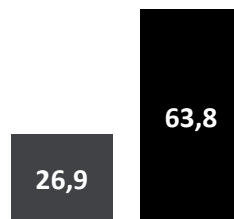
in EUR mill.



■ 16/17 ■ 17/18

EARNINGS

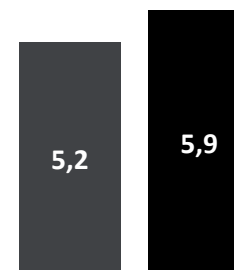
in EUR mill.



■ 16/17 ■ 17/18

ORDER BACKLOG

in USD bn








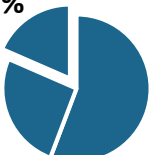



■ 16/17 ■ 17/18

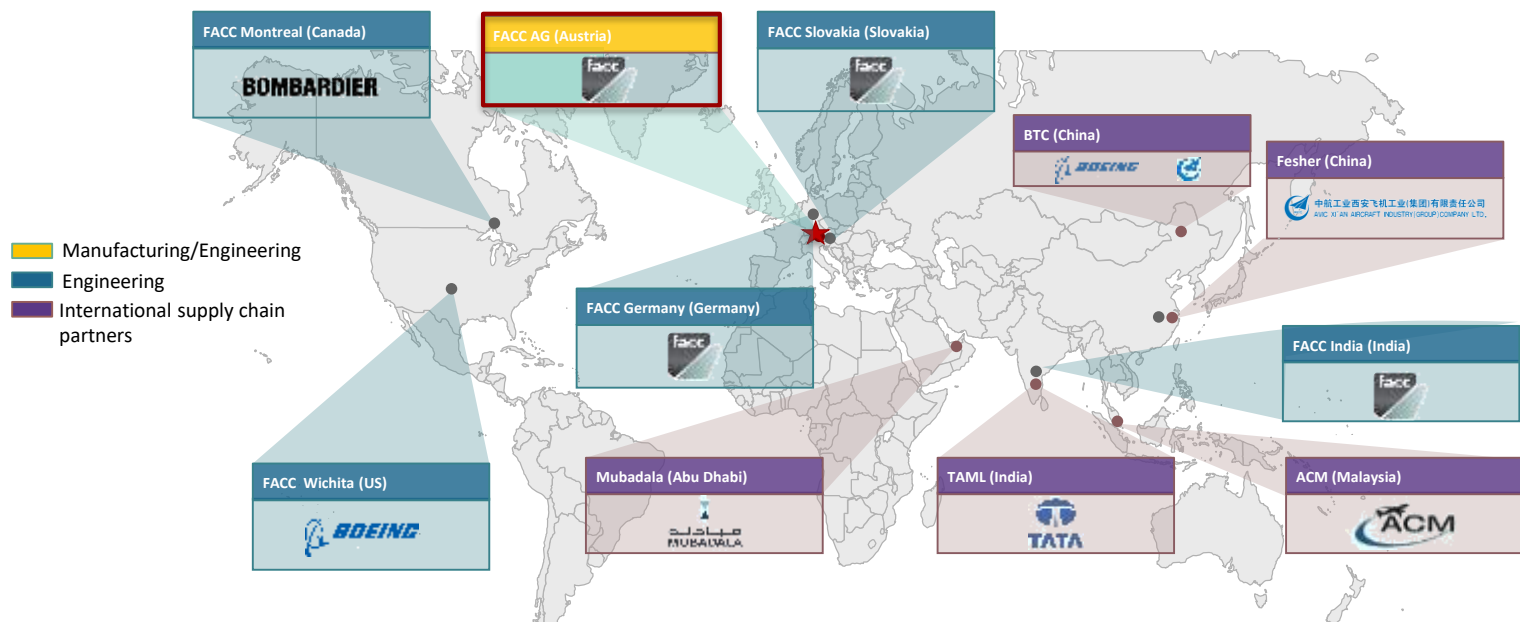


THREE DIVISIONS FOCUSED ON A DEFINED PRODUCT PORTFOLIO

Listed Peers

AEROSTRUCTURES		 56%	
INTERIORS		 26%	
ENGINES & NACELLES		 18%	

GLOBAL FOOTPRINT TO MEET CUSTOMER DEMANDS



FACC STRATEGY „VISION 2020“

Growth through innovation and global networks

- > Sustainable and profitable growth in order to increase the company size to **EUR 1 billion** by the 2020/21 fiscal year
- > Consistent processing of the order backlog with **continuously increasing efficiency**
- > **Strategic Tier 1 partner** of the aerospace industry by investing in technology, innovation and production expertise and the highest quality standards
- > **Expansion** of the present global FACC network
- > Continuation of the balanced **customer and platform strategy**



FACC PROGRAM PORTFOLIO

... we supply products for all modern aircraft models

CIVIL AEROSPACE				
A320 Family	A330/A330neo	A350XWB	A380	Boeing 737
				
Boeing 747	Boeing 757	Boeing 767	Boeing 777	Boeing 787
				
CSeries	ERJ Family	E-Jet E2	SSJ100	
				

FACC PROGRAM PORTFOLIO

... we supply products for all modern aircraft models

BUSINESS JETS & HELICOPTER

Challenger 350



Learjet 40/45



Global 5000



Global 7000/8000



Legacy 450/500



Lineage 1000E



Phenom 100/300



Gulfstream G350/
450/550/650



Cessna Citation



Cessna Mustang



Falcon 900



Falcon 2000



Falcon 7X



Hawker 800

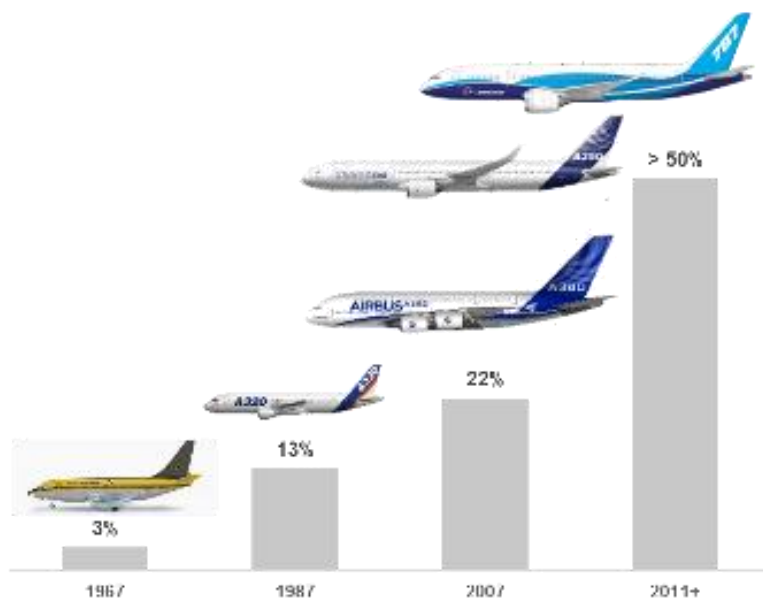


EC135/EC145



EFFICIENCY THROUGH LIGHTWEIGHT

Increasing share of composite applications



Today: Existing technologies allow 10-12 aircraft to be built per month.



- > Lightweight components increase the efficiency of modern aircraft
- > Composite components account for around 50% of the total weight of modern aircraft
- > The aircraft are 25 % more efficient, emit 60% less noise and are easier to service



Future: Composite applications in narrow-body aircraft (A320 or B737) have to be repeated 60 times a month. New technologies are necessary in order to equip the next generation of these aircraft with a high percentage of composite components from the year 2025.

CONSTANTLY GROWING ORDER BACKLOG

- > FACC benefits from an increasing demand for more efficient aircraft.
- > Since January 2017 FACC Group increased its order backlog from new customer contracts by more than EUR 1bn.



- > FACC is the single source partner for the new **Airbus A320 „Airspace – Cabine“ and Entrance Area**
- > Contract volume – EUR 700 - 750 mill.



- > FACC is a strategic partner of **Bombardier** and is the single source supplier of wing-to-body fairings. The new **C Series** regional aircraft will feature lightweight components produced by FACC
- > Contract volume – EUR 100 mill.

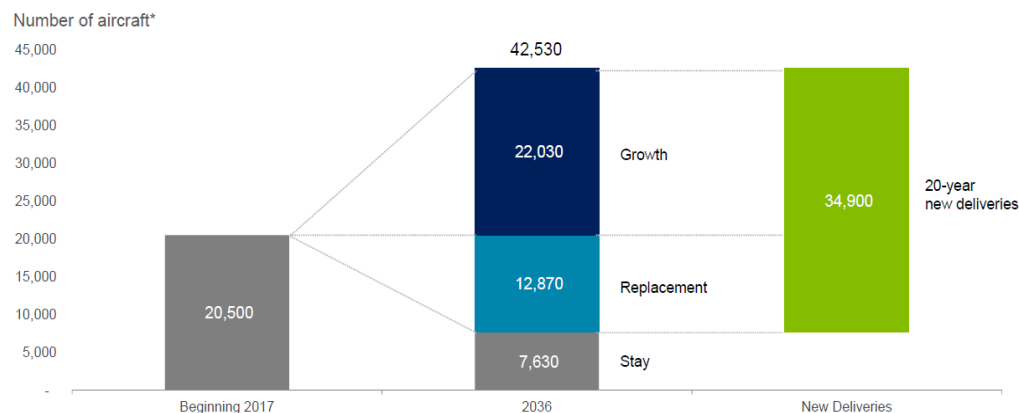


- > **Rolls-Royce extends the partnership** with FACC to a new engine platform. The contract underlines the strong long lasting partnership between both companies.
- > Contract volume – EUR 35 mill.

OVERVIEW OF THE AEROSPACE MARKET

Economic environment of the sector

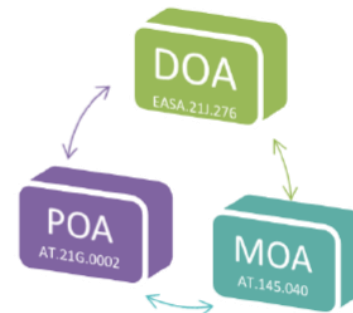
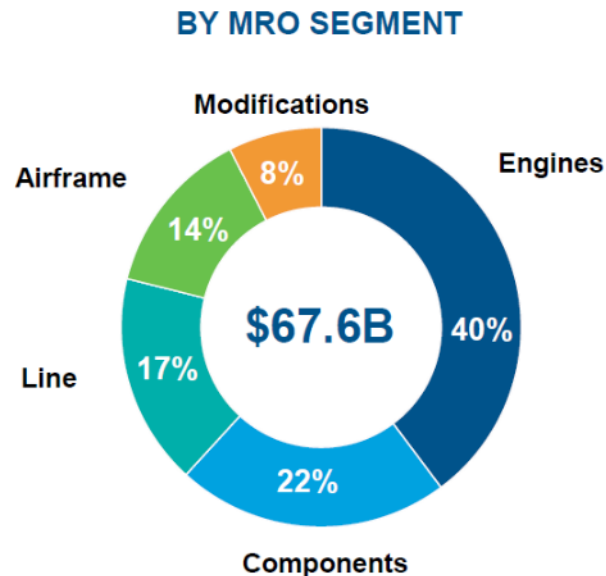
- > **OEM's confirmed long-term outlook**
- > Until 2036
 - Annual growth of revenue passenger kilometer (RPK) at 5%
 - Demand for more than 41,000 aircraft (new and replacements)
- > Growth markets for the aerospace industry remain **China & India** – strong FACC footprint already established



AFTERMARKET SERVICES

A market with significant growth potential

- > Increasing demand for composite repairs and replacement
- > Airlines as new customers for FACC
- > Network and footprint extended to service customers
- > Austrian and Lufthansa as first customers announced
- > Significant mid-term growth expectations



INVESTMENTS

FACC is prepared to fullfill future customer demands

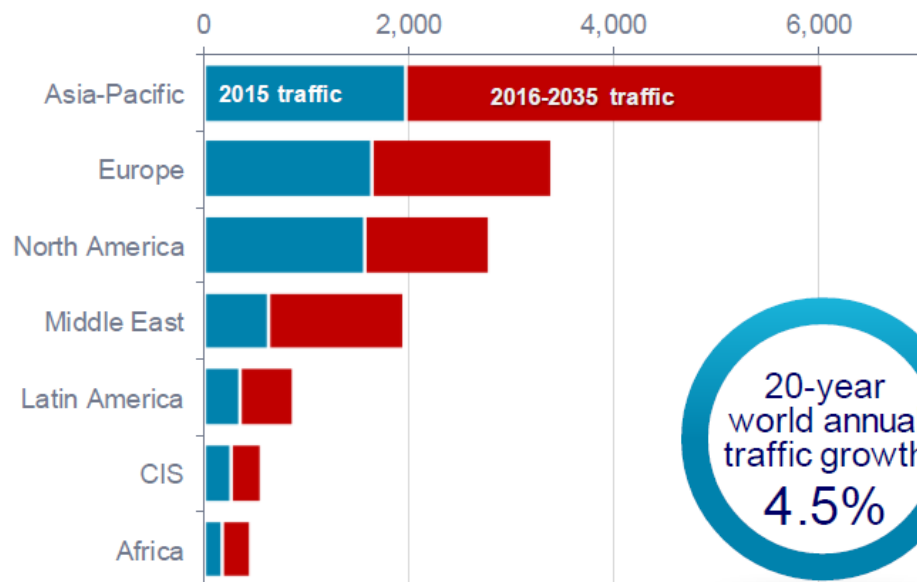
- > Investments in automation, capacity and logistics
- > I4.0 and automated processses as key elements of FACC's investment plan
- > Customers demand for higher automation and rate increases
- > Investment led to significant increase in capacity at the Engines/Nacelles and Cabin Interior segment



GROWTH MARKET ASIA

Changes in travel volume according to region

RPK traffic by airline domicile (billions)



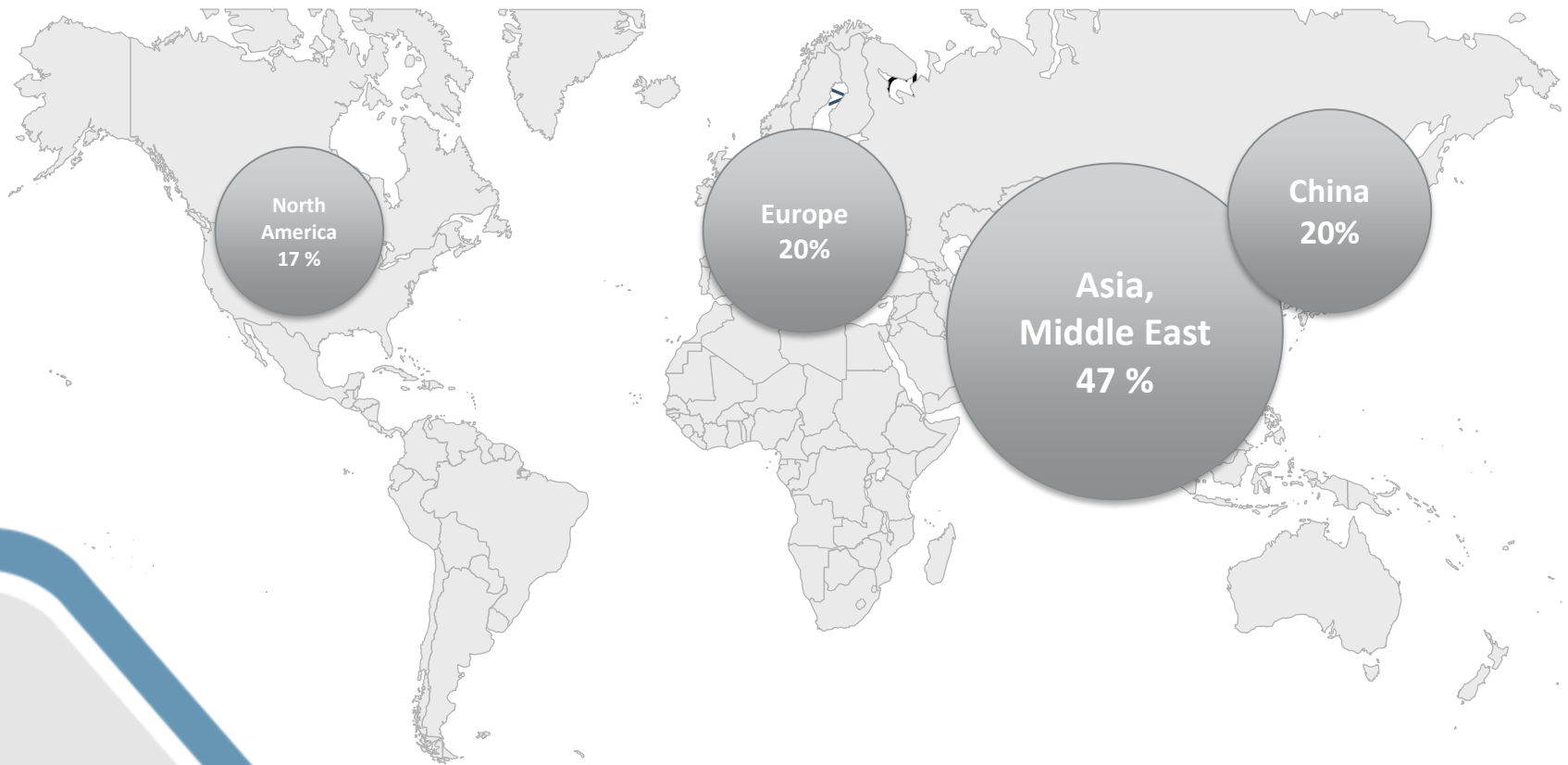
20-year
world annual
traffic growth
4.5%

% of 2015 world RPK	20-year growth	% of 2035 world RPK
30%	5.7%	36%
25%	3.7%	22%
24%	2.9%	19%
9%	5.7%	11%
5%	4.8%	5%
4%	4.1%	4%
3%	4.8%	3%

Source: Airbus GMF2016

FUTURE GROWTH MARKETS

China requires 20% of all new aircraft



AEROSPACE MARKET HIGHLIGHTS

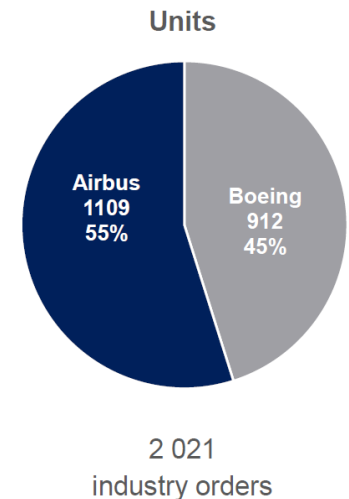
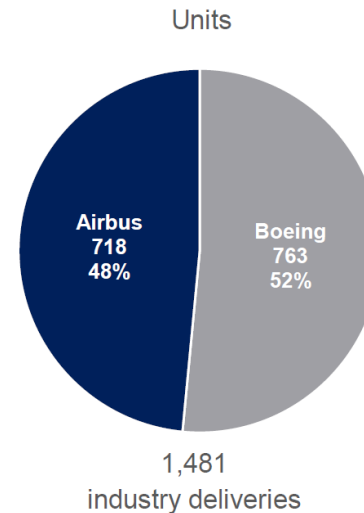
Long term growth in Aerospace reconfirmed, but still very dynamic environment in front of industry

- > 305 Aircraft deliveries in Q1/2018 = Same as Q1/2017
- > 300 Net Sales booked in Q1/2018
 - +34% YoY increase
 - Boeing dominance with 85% share
- > Engine Issues (PW and Trent) impacting both, Airbus and Boeing
- > Trump administration remains and question mark

AEROSPACE MARKET IN 2017 - REVIEW

Ramp up of key-projected continues

- 2017 was another positive year
 - 1.481 Aircraft deliveries
 - 2.012 Aircraft net orders
 - 1,36 Book to Bill increases backlog
- Ramp up of key-projected continues
- Major program milestones achieved
 - A330neo First Flights
 - A350-1000 First Flight
 - B737 MAX TC and start of EIS
 - EMB 190 E2 T/C



AEROSPACE MARKET - SUMMARY

The outlook is positive for the aerospace market in the long run

- > OEM's improving their profits through a modern fleet structures, increased efficiency & low fuel cost
- > A320, A350, B787 rate increases confirmed by customers
- > High market potential for MRO business
- > New developments to come – eg. Comac C929
- > FACC participates in global market growth
 - Established Tier 1 partner of the industry
 - Long-term contracts for new aircraft & engines
 - Existing presence in Europe / Austria, North America, China, India and UAE



FINANCIALS

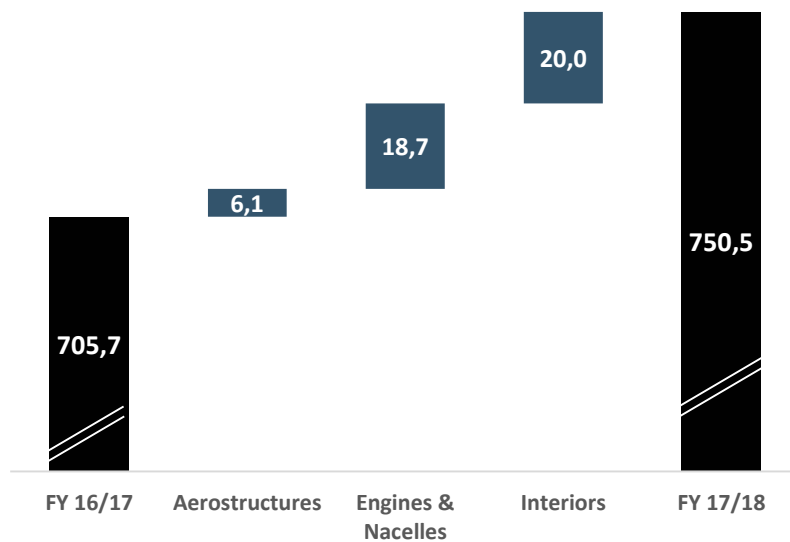
Fiscal Year 2017/18

REVENUE AND EBIT

Revenues grew 6.4% year-on-year with Nacelles and Interiors being the biggest drivers

REVENUES

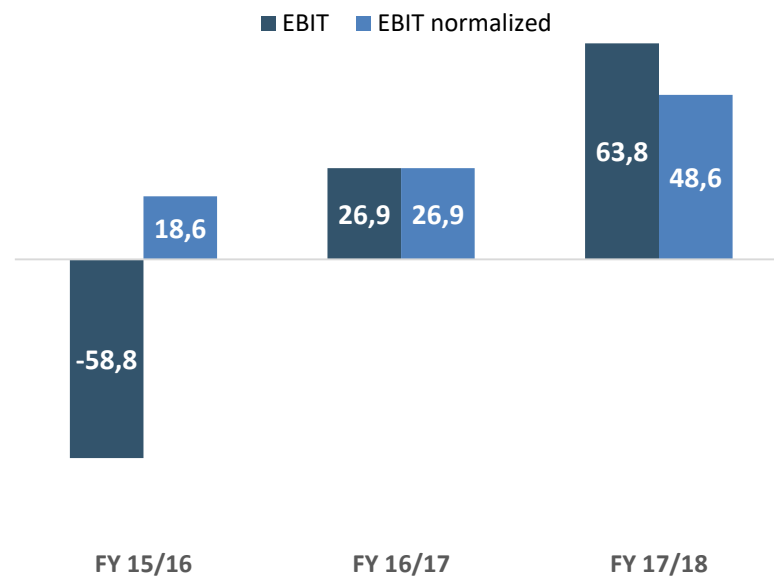
in EUR mill.



EBIT doubled with cross functional profit improvement measures contributing

OPERATING RESULT (EBIT)

in EUR mill.

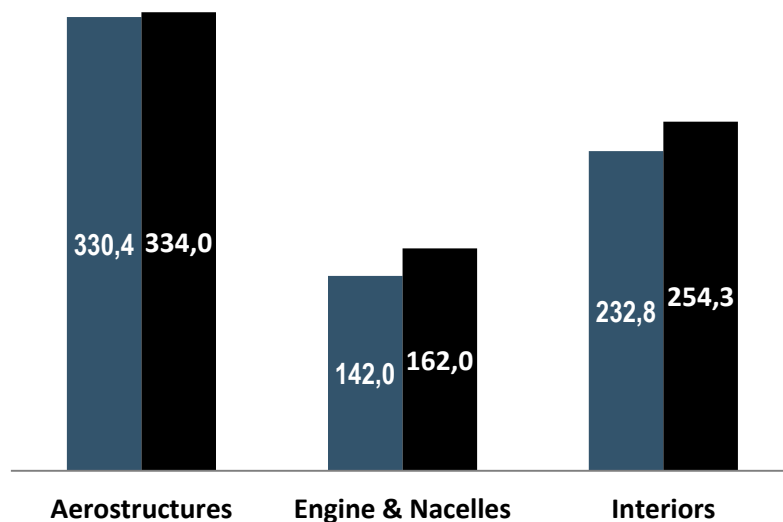


REPORTING BY BUSINESS SEGMENT

All three divisions profitable since Q2

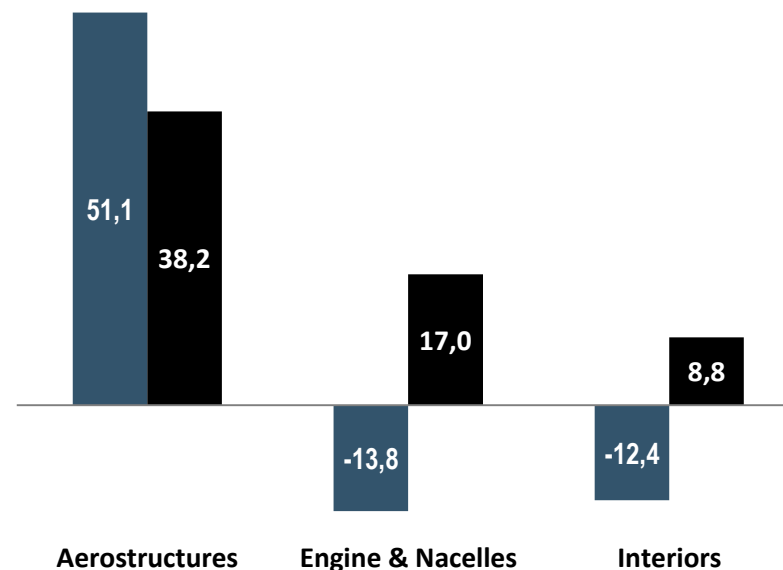
REVENUES FY 2017/18

in EUR mill.



REPORTED EBIT FY 2017/18

in EUR mill.

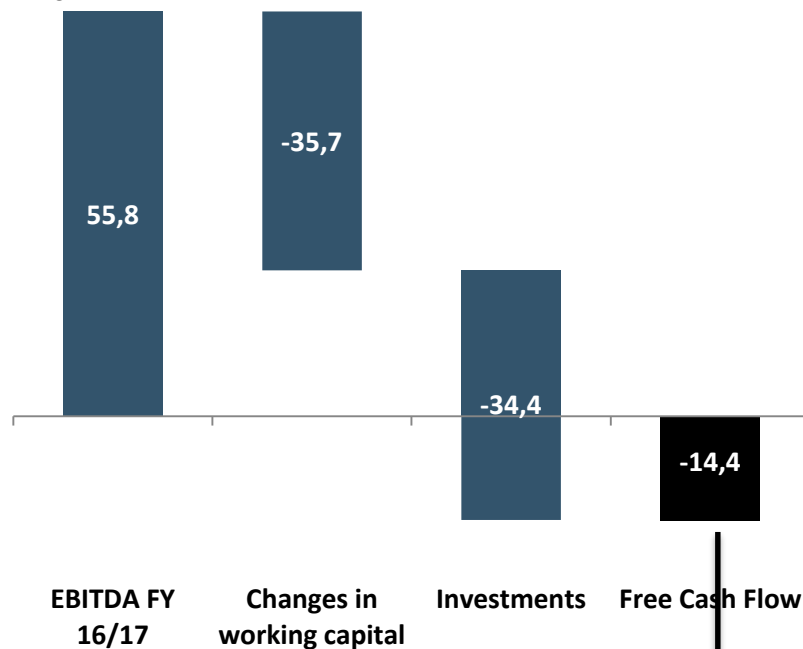


FREE CASH FLOW

Free Cashflow improvement driven by operating excellence

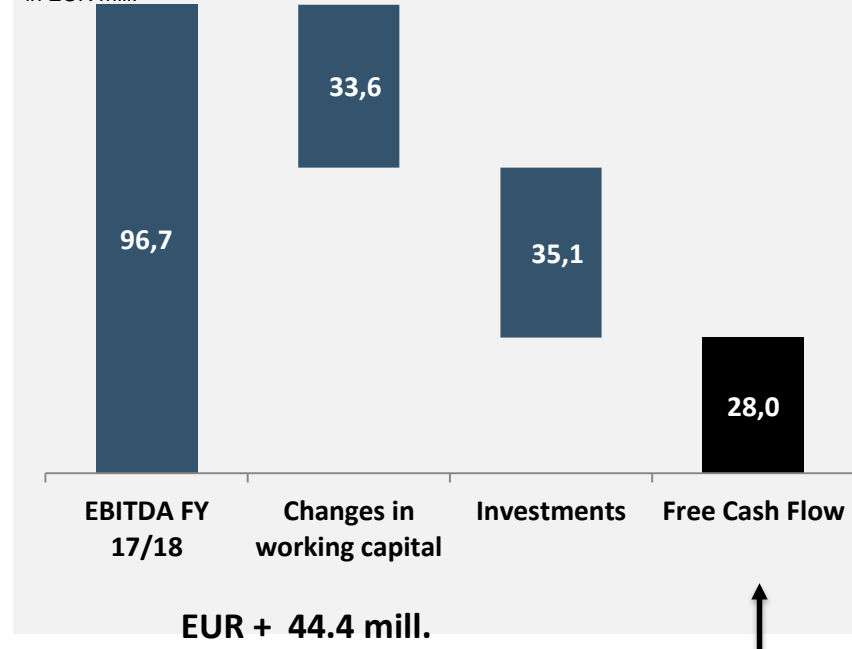
FY 16/17

in EUR mill.



FY 17/18

in EUR mill.

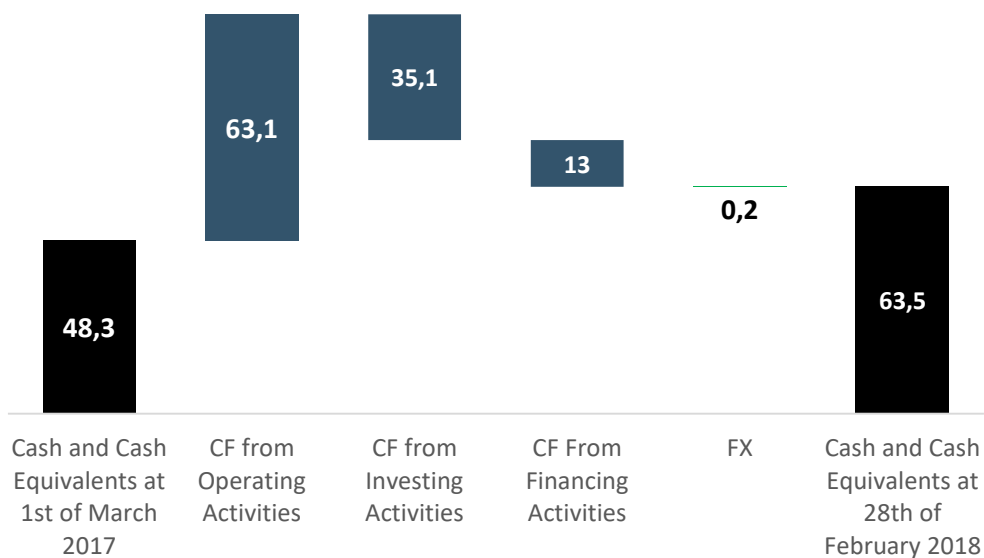


LIQUIDITY AND INVESTMENT

Profitability and investment control drive cash generation

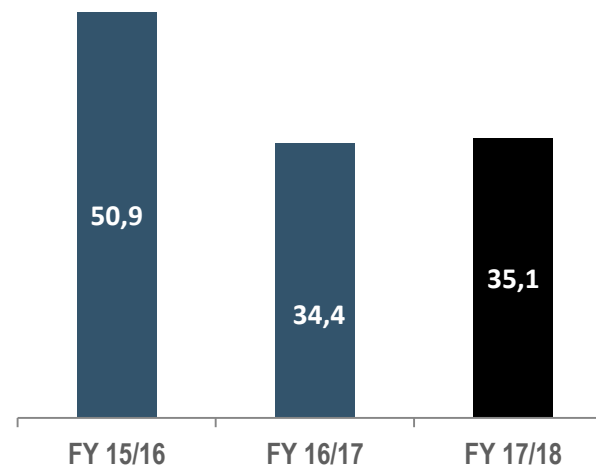
CASH FLOW

in EUR mill.



CAPITAL EXPENDITURES

in EUR mill.

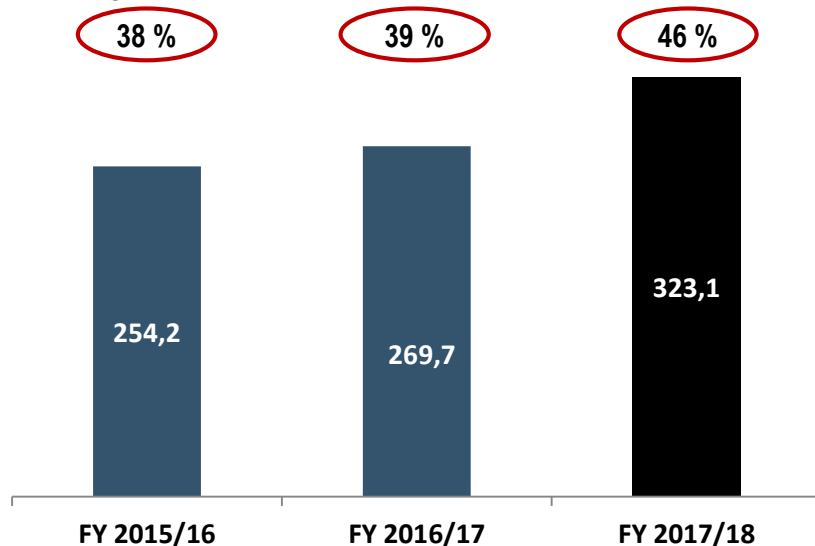


BALANCE SHEET

Balance Sheet reflects positive performance trend of last two years

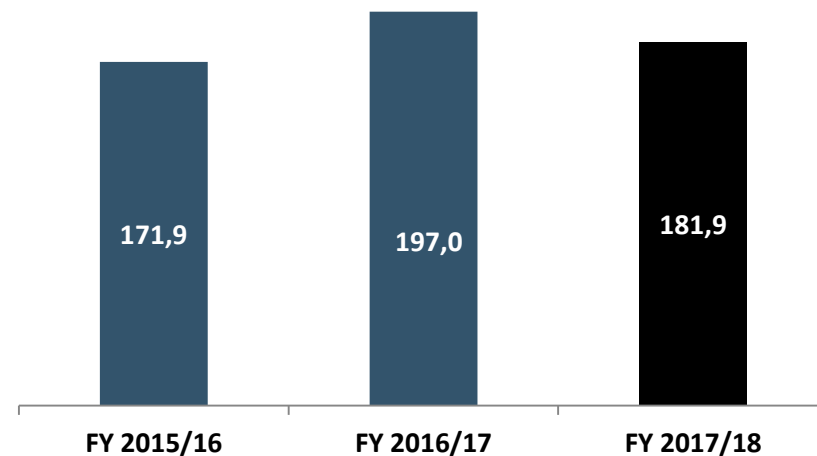
EQUITY RATIO

in EUR mill.



NET FINANCIAL DEBT

in EUR mill.





ANALYST PRESENTATION Q1 2018/19

July 11, 2018

Q1-2018/19 BUSINESS HIGHLIGHTS



EUR 192.4 million total revenues equal an increase of **+ 4,4%**

EUR 16.3 million of EBIT - increase as a result from efficiency enhancements

All segments support sustainable growth

EUR 14 million free cash flow generation

Phase 1 Investment program completed to generate revenues

EUR 750 million new contract volume transferred into program execution

Vienna ATX listing of FACC stock based on 2017 performance

PROGRAM HIGHLIGHTS

Important FACC revenue contributors on track

- > Serial production program ramp ups in line with expectations.
- > Rate studies beyond current demands announced by OEM's providing further growth potential for FACC.
- > Program ramp ups are over compensating slow down of A380 and B737NG production rates.
- > New projects acquired in 2017 are in the execution process and on track to deliver sizeable revenues starting with Q2/2019.
- > FACC engine technology used on Rolls-Royce Pearl Engine powering the all new Global 6500/7500 business jet family.

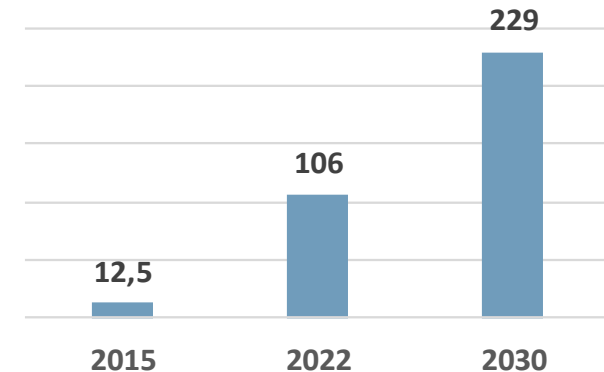


CHINA'S AEROSPACE PROGRAM

Substantial growth potential for early FACC engagement

- > **ARJ 21** Program ramp up with 100% rate increases
- > **C919** Flight test program and entry into service (EIS) forecasted for 2021
- > **C929** Possible FACC technology engagement
- > China production: Successful work transfer to China facility accomplished.
- > Revenue Potential: Current China program rate forecast will provide sustainable revenue potential for FACC starting 2021 and beyond.

*possible
revenue development
mln USD*



INVESTMENTS FOR GROWTH

Phase I of multi-year EUR 100 million investment program completed

- > Significant expansion of production capability
- > Additional equipment with new scale
- > Product insourcing ongoing
 - Restructuring of supply chain
 - Reduction of total cost of product and increase of profitability
 - Value stream simplification
- > Digitalization und Automation



AEROSPACE MARKET OUTLOOK

CIVIL AEROSPACE MARKET

General outlook remains unchanged

- > The **growth trend in the civil aviation industry is expected to remain strong**
 - OEMs confirm **annual increase in passenger volumes of around 4.5 %**
 - Up to 2036 commercial aircraft in service will more than **double to roughly 42,500**.
 - 37.400 (was 34.900) additional airplanes needed
 - FACC technology installed on almost all modern platforms providing long term growth potential
- > Shift towards the **new growth markets China and India**
 - **FACC is well positioned there**

AEROSPACE MARKET SNAP-SHOT

Current OEM performance underlines market growth

- > 666 firm orders placed between Jan 01 - Jun 30, 2018 (Airbus and Boeing only)
- > 681 airplane delivered between Jan 01 - Jun 30, 2018 (378 Boeing + 303 Airbus)
- > Airbus is raising its market forecast for 2036 from 34.900 to 37.400 aircrafts
- > C-Series program take over in July 2018 from Airbus
 - Airbus rebranded the models to A220
 - Plans to sell 100 aircrafts before year end 2018.
- > Engine issues announced to be technically solved with engine delivery expediting in H2/2019
- > FACC order intake in line with market situation





FINANCIALS

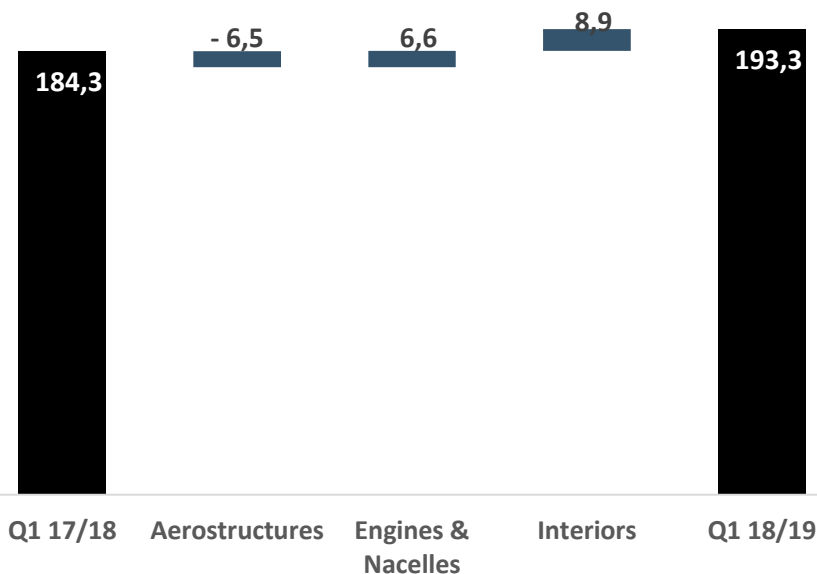
Q1 2018/19

REVENUE AND EBIT

Revenues grew 4.4 % year-on-year with Nacelles and Interiors being the biggest drivers

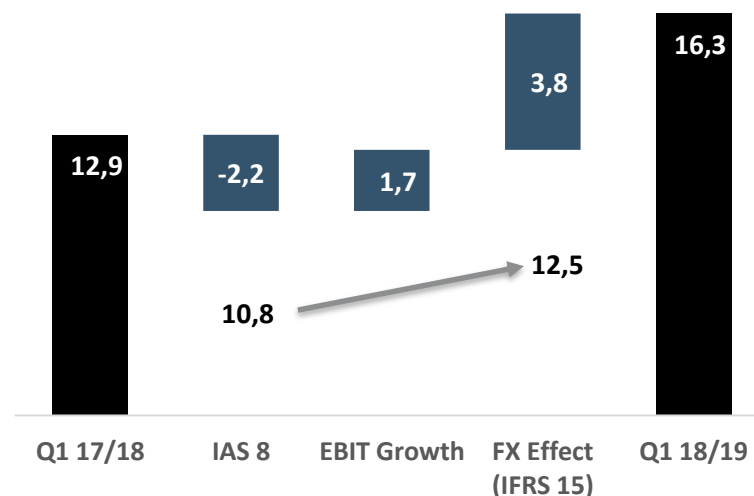
REVENUES

in EUR mill.



OPERATING RESULT (EBIT)

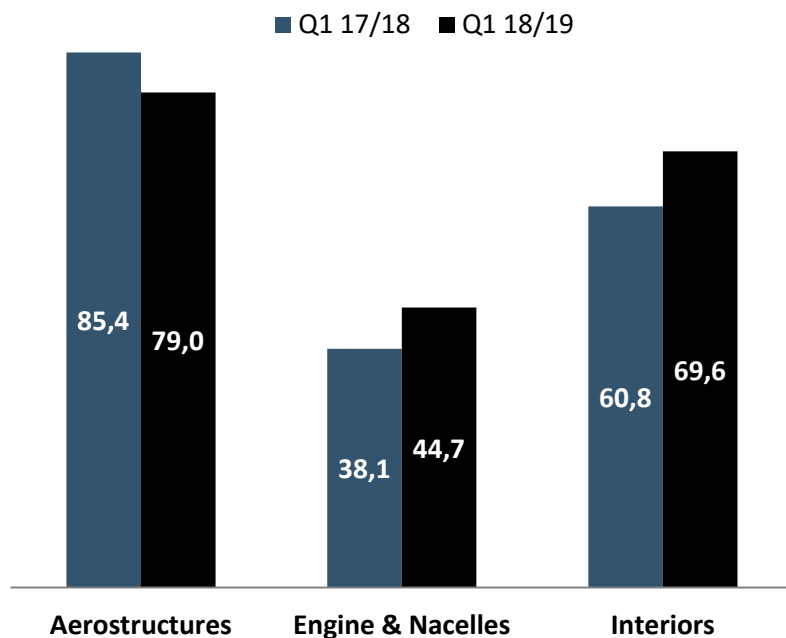
in EUR mill.



REPORT BY BUSINESS SEGMENT

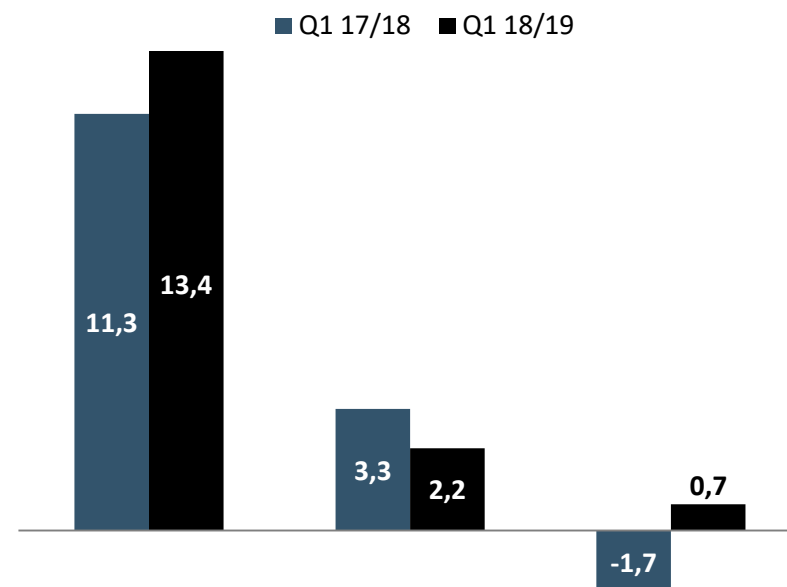
REVENUES

in EUR mill.



REPORTED EBIT

in EUR mill.



Operating EBIT

10,2

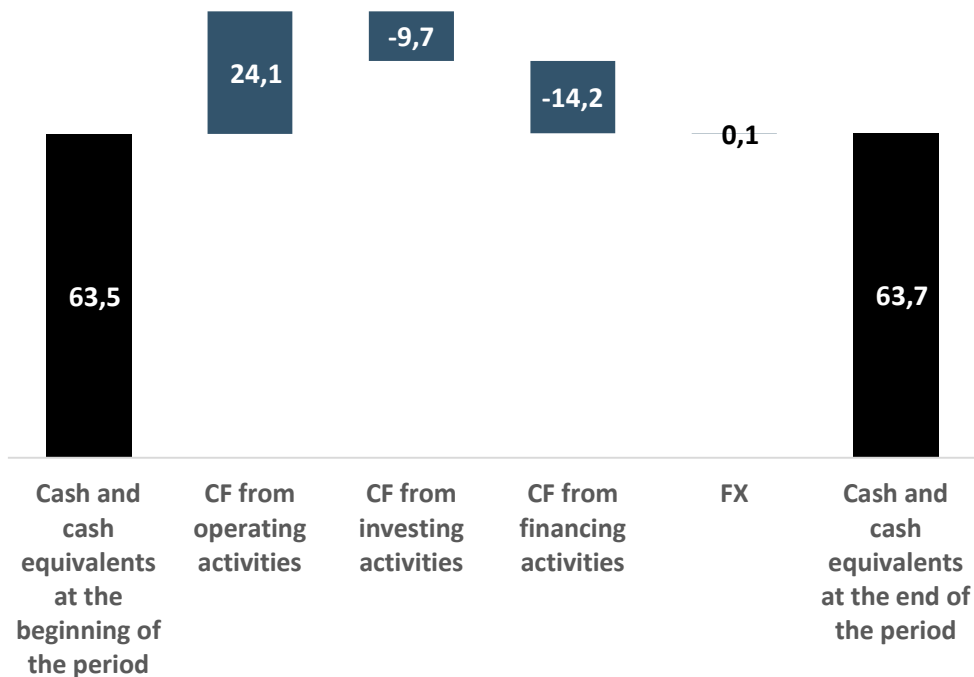
2,0

0,3

CASH AND INVESTMENT

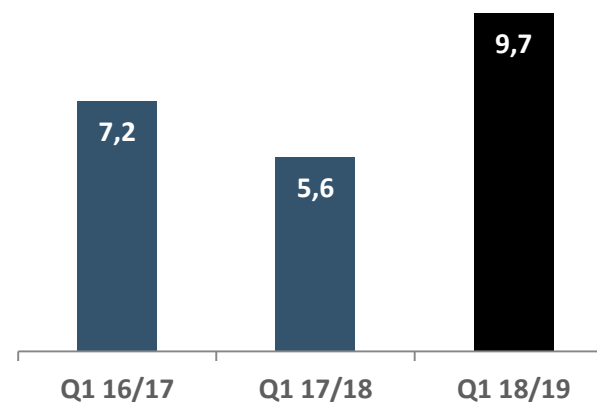
CASH FLOW

in EUR mill.



CAPITAL EXPENDITURES

in EUR mill.



BALANCE SHEET RATIOS

EQUITY RATIO

in EUR mill.

39 %

46 %

40 %

269,7

323,1

285,4

FY 2016/17

FY 2017/18

Q1 2018/19

NET FINANCIAL DEBT

in EUR mill.

197,0

181,9

178,1

FY 2016/17

FY 2017/18

Q1 2018/19



OUTLOOK

CIVIL AEROSPACE MARKET

The outlook is positive for the aerospace market in the long run

- The **growth trend in the civil aviation industry is expected to remain strong** in the future.
- Current market forecasts of OEMs confirm the constant **annual increase in passenger volumes of around 4.5 %**.
- Over the next two decades, the **global aircraft fleet**, which currently amounts to 21,000 large commercial aircraft will more than **double to roughly 42,500** aircraft by 2036.
- However, a significant shift towards the **new growth markets China and India** is also expected to occur.
- Traffic volumes (flights per year and per capita) are expected to quadruple in these markets by 2036. In the US and Europe, where air travel is already widespread, the number of **flights per capita is expected to increase by an additional 40%**.

OUTLOOK

Unchanged compared to reporting for FY 2017/18 on May 16, 2018

- In the coming years, the company expects to **gradually increase the production rates** of its most important programs.
- **Vision 2020 growth plan** on track based on program ramp ups and new business contracts
- FACC is particularly focused on processing the new orders signed last year. It is expected that the first revenues from these new orders will be generated in 2019/20 financial year.
- Based on current market assessments and the Group's existing product mix, FACC expects **revenue growth in the single-digit percentage range in the 2018/19** financial year.
- Initiatives to reduce cost will continue with highest priority. This will include low cost production but also insourcing activities leading to a **substantial improvement in earnings**.
- **Strong market focus** to increase FACC's market-share in all segments will continue in 2018.

CONTACTS & SHARE INFORMATION

Share Information

ISIN	AT00000FACC2
Official Market	Vienna Stock Exchange / prime-market
Ticker Symbol	FACC
Reuters	FACC.VI
Bloomberg	FACC AV
Shares Outstanding	45,790,000
Market Capitalisation	~ 1,000 EUR mill.

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